



Mario Sotelo

EXECUTIVE DIRECTOR, OPERATIONS

EMCOR GOVERNMENT SERVICES

VALUE DELIVERED

Mario is responsible for overseeing all aspects of EGS's account operations, predominantly for customers who own and operate space, military and commercial facilities. Mario's primary focus is validating the delivery of quality services within budget and on schedule, while striving to maintain excellent customer satisfaction. His management approach emphasizes working closely with customers, introducing innovations, and finding efficient ways to improve overall project performance.

EXPERTISE

Mario has more than 25 years of professional experience in project management and has worked on a wide spectrum of projects, from Engineering and Construction, to Operations and Maintenance. These projects have taken him across the world to the Middle East, Europe, Africa, and Asia, as well as more than 30 states domestically. His areas of expertise include contract administration, resource management, labor relations, cost control, estimating, scheduling, and materials management.

Mario is a graduate of Texas A&M University with a BS in Civil Engineering. He also has earned the Project Management Professional (PMP) designation from the Project Management Institute, as well as the Certified Plant Maintenance Manager (CPMM) designation from the Association for Facilities Engineering.

THE PERSONAL SIDE

Mario enjoys spending as much time as he can with his daughter, Sierra, and son, Mario III. All three have a passion for the outdoors and travel. When he is not spending time with his children, Mario enjoys playing golf and fishing both fresh and saltwater.